

# Blue Shield Tactical Systems

## Advanced Leadership: Building Leaders, Not Just Supervisors

24 hours \$725.00



Leadership is not simply about managing people. It is about understanding human behavior, influencing performance, building trust, and making effective decisions. This three-day Advanced Leadership course from Proactive Leadership provides law enforcement professionals with practical, research-informed tools to improve their leadership effectiveness.

The training explores the behavioral and psychological principles that influence how people communicate, make decisions, respond to conflict, and develop professional relationships. Participants learn to recognize behaviors, manage emotional responses, and apply proactive leadership strategies to everyday supervisory challenges. Rather than relying exclusively on traditional leadership theory, this highly interactive course emphasizes the practical application of leadership concepts through discussion, exercises, and real-world examples.

Course Topics Include:

### Leadership and Emotional Regulation

- Understanding the relationship between emotions, behavior, and leadership effectiveness
- Recognizing and managing emotional responses
- Developing self-awareness and understanding personal belief systems
- Optimism, pessimism, and their influence on performance

### Human Behavior and Communication

- Recognizing nonverbal indicators of respect and disrespect
- Understanding facial expressions and emotional indicators
- Engaged listening and empathetic communication
- Building trust and rapport through verbal and nonverbal behaviors
- Understanding how individuals process information

### Influence, Conflict, and Accountability

- Using effective questioning techniques
- Understanding the G.R.I.P.E. model
- Giving and receiving effective feedback
- Recognizing behaviors that create trust and distrust
- Managing conflict and challenging interpersonal interactions

### Critical Thinking and Decision-Making

- Understanding the factors that influence decisions
- Improving problem-solving and critical-thinking skills
- Recognizing the influence of personal beliefs and assumptions
- Applying behavioral leadership principles to difficult decisions
- Understanding transformational leadership and its practical applications



**August 16th - 18th, 2027**  
**Canterbury, NH**

**Canterbury PD**  
**26 Baptist Rd.**  
**Canterbury, NH 03224**  
**0800-1700**

### Who Should Attend?

This course is designed for current and aspiring law enforcement leaders, including officers, corporals, sergeants, lieutenants, command staff, and other professionals seeking to strengthen their leadership abilities.



888-970-4249



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